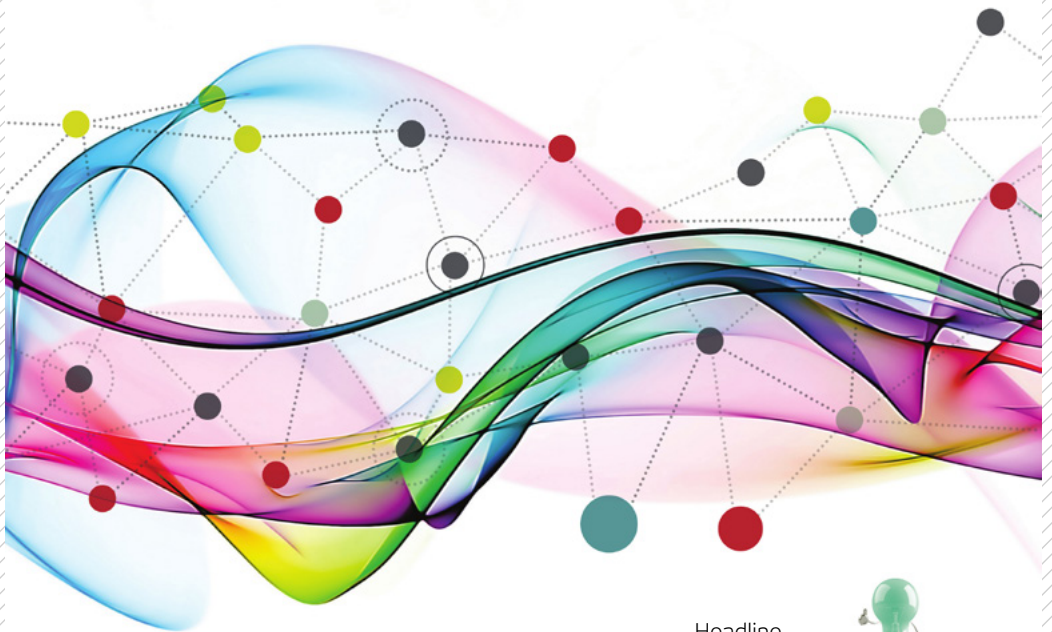


the energyst event

17-18 APRIL 2018 - National Motorcycle Museum, Birmingham

Efficiency | Procurement | Flexibility



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Convergence – unlocking the benefits?

The Energyst Event – where efficiency, procurement and flexibility meet

Welcome to The Energyst Event 2018. The event has a theme and that is how energy is coming together. The once seemingly disparate disciplines of operation efficiency and procurement are best looked at as a whole.

The gradual convergence of energy efficiency and procurement has been boosted by the rise of energy flexibility. There is a need for end-users to engage in demand-side response and the reduced cost of energy storage has made it essential, if done properly, to involve both procurement and efficiency teams.

A firm grasp on your energy data is required to effectively manage this fusion of energy efficiency, procurement and flexibility. Fortunately, this all comes at a time when the cost of sensors has plummeted, making the internet-of-things a reality and giving us potential access to enormous amounts of data. Data analytics is at the core of good energy management and will become even more crucial in the future. Effective energy strategies that are able to exploit the cost benefits of integration rest on precise, visible and timely use of data.

The conference sessions are arranged to not only convey the latest energy insight but to show how the market is changing. What are the hurdles to avoid? How are you to make this a benefit rather than a befuddlement? Parallel to these debates on how to deal with a changing energy world are discussions on practical issues. Perennial problems for energy professionals such as how to remove finance as a barrier, how to pitch business cases beyond energy, and how bundling projects makes them more viable will be explored. The sessions are styled as very much as debates, giving you a range of views and opinions. We greatly value your input, so do get

involved, ask questions and share experiences.

The event also sees the launch (Integrated Solutions – Tuesday 17th 09:30) of the Heat Report 2018, the huge but missing part of many energy strategies both in organisations and government. The report analyses the current state of the low carbon heat market and how to progress further. A white paper on demand-side response in critical sites will also be launched on day one (Integrated Solutions – Tuesday 17th 14:00). This looks at the DSR potential of many large energy using sites and their natural risk aversion to this type of activity due to worries over energy resilience.

A huge thank you to all our exhibitors, speakers and sponsors including our official sponsor Green Energy Consulting and co-event sponsors E.ON, Ørsted and REstore. Not only for making the event possible but their willingness to embrace a vision of where the market is heading.

I hope you have an enjoyable and successful time at the event.



Tim McManan-Smith, Editor, The Energyst



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The Energyst Event is organised by Energyst Media, PO Box 420,
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energyst  media





energy fusion

Discussing the convergence of efficiency, procurement and flexibility

Agenda

Tuesday, 17th April 2018

09:25 - 09:30	Opening remarks	Panelists:	Tim McManan-Smith , Editor, The Energyst
09:30 - 10:15	Policy, regulation and markets point to energy convergence – what does that mean for businesses?	Panelists:	Rob Williams , BT/Energy Institute Tim Rotheray , ADE Colm Murphy , National Grid
		Chair:	Georgina Penfold , Spraga
10:30 - 11:15	The rise of the prosumer – Making the most of onsite generation	Panelists:	Robert Buckley , Cornwall Insight Luke Jackson , Nottingham City Council Tim Whiting , Haven Power
		Chair:	Tim McManan-Smith , The Energyst
11:30 - 12:15	Turning big data into big money	Panelists:	Martin Chitty , PCMG Bill Gysin , Elcomponent Maria Spyrou , Marks & Spencer
		Chair:	James Summerbell , JES Advisory
14:00 - 14:45	Convergence: Heat, Power & Storage	Panelists:	Marissa Granath , Gateshead Council James Greenleaf , Baringa Partners Alastair Martin , Flexitricity
		Chair:	Georgina Penfold , Electricity Storage Network



Wednesday 18th April 2018

09:25 - 09:30	Opening remarks	Tim McManan-Smith, Editor, The Energyst
09:30 - 10:15	Benefitting from the convergence of efficiency, procurement & flexibility	<p>Panelists: Gio Patellaro, Marks & Spencer Wilbert Dijkhuizen, Lineage Logistics Louis Burford, REstore Mark Westwood, Ørsted</p> <p>Chair: Brendan Coyne, The Energyst</p>
10:30 - 11:15	Combining DER, DSR & Storage to deliver maximum gains	<p>Panelists: Matthew Lumsden, Connected Energy Stathis Mokkas, UK Power Networks Scott McGregor, redT energy</p> <p>Chair: Hugh Taylor, Roadnight Taylor</p>
11:30 - 12:15	Everything-as-a-service – is anybody buying this?	<p>Panelists: Wilfrid Petrie, ENGIE Richard Braakenburg, Green Investment Group Anthony Browne, Northumbrian Water</p> <p>Chair: John Field, ESTA</p>
14:00 - 14:45	How decentralisation is already hitting your bottom line	<p>Panelists: Nathanael Goh, Aurora Energy Research Thomas Rowlands-Rees, Bloomberg New Energy Finance Sam Scullin, EnerNOC</p> <p>Chair: Jo Butlin, Energy Bridge</p>



PCMG

business
performance
consulting

REstore



Integrated Solutions

Solutions to energy management's perennial problems
in a converging energy landscape

Agenda

Tuesday, 17th April 2018

09:25 - 09:30 Opening remarks

Bill Mahoney, consultant to The Energyst

09:30 - 10:15 Heat: Getting the cold shoulder?

Panelists: **Ian Lock**, Baxi Heating
Anna Livesey, Ecuity
Matt Hindle, Energy Networks Association
Chris Sansom, Cranfield University

Chair: **Brendan Coyne**, The Energyst

10:30 - 11:15 AI: Is tomorrow's TPI a robot?

Panelists: **Kevin Lumley**, Green Energy Consulting
Chris Maclean, Open Energy Market
James Ferguson, Smart Energy Europe
Hannah Drake, Energi Mine

Chair: **James Summerbell**, JES Advisory

11:30 - 12:15 Data scientists: The future of energy management?

Panelists: **Rajvant Nijjhar**, UKAEE
Louis Burford, REstore
Jon Bauer, Inenco

Chair: **James Higgins**, Ecuity

14:00 - 14:45 DSR: Are critical sites switched on to flexibility provision?

Panelists: **Doreen Abeysondra**, Fresco Advisory
Michael Phelan, Gridbeyond

Chair: **Mark Acton**, CBRE Data Centre Solution



GridBeyond
formerly Endeco Technologies



Green Energy Consulting



inenco
understanding energy

Wednesday 18th April 2018

09:25 - 09:30	Opening remarks	Bill Mahoney , consultant to The Energyst
09:30 - 10:15	Removing finance as a barrier to projects	<p>Panelists: Steven Fawkes, Investor Confidence Project & EnergyPro Richard Braakenburg, Green Investment Group</p> <p>Chair: John Field, NativeHue</p>
10:30 - 11:15	Network charging changes – what’s coming and what’s the impact?	<p>Panelists: Franck Latrémolière, Reckon LLP Steve Edwards, Liberty House Group Georgina Penfold, ICON</p> <p>Chair: Janet Wood, NewPower</p>
11:30 - 12:15	Going for the high hanging fruit – Bundling technologies and services to achieve better outcomes	<p>Panelists: John Walsh, E.ON Mark Bristow, Oxford University Hospitals NHS Foundation Trust Claire Hennessy, Oxford University Hospitals NHS Foundation Trust Nick Keegan, EEVS Insight</p> <p>Chair: Janet Wood, NewPower</p>
14:00 - 14:45	Building business cases: Looking beyond energy	<p>Panelists: Graham Randles, NEF Consulting James Tiernan, Unite Students</p> <p>Chair: Nick Keegan, EEVS Insight</p>

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Expert Speaker & Panellists Profiles

**Rob Williams**

General manager, procurement, BT and energy management training tutor, Energy Institute

BT/Energy Institute

Rob manages the procurement of BT's utilities and power and cooling equipment. BT's annual power bill is over £300m.

**Georgina Penfold**

CEO
Electricity Storage Network/

Georgina is Director of Spraga, a knowledge hub for energy professionals, she is also currently CEO for the Electricity Storage Network.

**Colm Murphy**

Head of business development
National Grid

**Dr Tim Rotheray**
Director
ADE

Tim is responsible for the development and implementation of the Association's vision for the energy system and oversees its strategic relationships.

**Luke Jackson**

Energy Projects Manager
Nottingham City Council

Luke Raddon Jackson leads on Energy Projects at Nottingham City Council and is at the forefront of developing and delivering commercial energy investments.

**Robert Buckley**

Head of retail and relationship development
Cornwall Insight

An expert in supply markets, Robert leads Cornwall Insight's supply market work.

He also has an understanding of network, contracting and pricing issues from a supply and offtake perspective.

Policy, regulation and markets point to energy convergence – what does that mean for businesses

**Dr Alastair Martin**

Founder and Chief Strategy Officer
Flexitricity

Alastair founded Martin Energy, now Flexitricity, after formulating the core Flexitricity concepts of aggregated load management and flexible generation.

**Marissa Granath**

Development Manager - Energy
Gateshead Council

Marissa Granath works in the energy team at Gateshead Council and is responsible for business and project development.

**James Greenleaf**

Director - Energy Markets and Analytics
Baringa Partners

James is a Director in Baringa's Energy Markets and Analytics practice. He has a particular focus on balancing markets – and climate change mitigation options such as energy efficiency, renewables and emissions trading.

**Gio Patellaro**
Head of Energy
Marks&Spencer

Gio is head of energy and risk, M&S Treasury.



Wilbert Dijkhuizen
Controller
Lineage Logistics



Louis Burford
Vice President, UK Operations
REstore

Louis heads up REstore's UK operation. He has extensive energy market knowledge across energy services, demand reduction and demand response.

Convergence: Heat, Power & Storage

Benefitting from the convergence of efficiency,



Tim McManan-Smith
Editor
The Energyst

Tim is editor of The Energyst magazine, it covers the latest in energy procurement, management and flexibility. theenergyst.com provides a daily update of the latest energy news from a business perspective.



Tim Whiting
Head of Energy Services
Haven Power

Tim's Energy Services team identify opportunities for a better use of energy, and design and implement solutions. These solutions address each customer's needs including those of the supports 'prosumer'.



James Summerbell
Director
JES Advisory Ltd

After ten years at Tesco, he has been working as an independent consultant using his experience to help other organisations to achieve similar success.



Martin Chitty
Energy Strategic Advisor
PCMG

Martin developed PCMG's forensic analysis methodology and is a leading expert in regulatory costs within the UK energy industry.



Dr. Maria Spyrou
Energy Efficiency Programme Manager
Marks & Spencer

Maria is responsible for delivering energy efficiency capital projects to M&S stores.



Bill Gysin
Chairman
Elcomponent

ing the most of onsite generation



Mark Westwood
Head of Energy as a Service Sales UK
Ørsted

Mark works with clients to identify, develop and implement bespoke energy solutions to provide cost and carbon reductions.



Brendan Coyne
Contributing editor
The Energyst

Brendan writes news, features and market reports for The Energyst magazine. He is interested in new technologies and systems enabling the transition to a smarter world.



Matthew Lumsden
CEO
Connected Energy

Matthew formed Future Transport Systems to deliver electric vehicle related consultancy and R&D, he spun out Connected Energy to commercialise R&D into stationary energy storage systems that utilise 2nd life electric vehicle batteries.



Scott McGregor
CEO
redT energy

Scott McGregor is CEO of redT energy plc, an energy storage solutions company specialising in industrial, commercial and utility-scale energy storage systems.



Stathis Mokkas
Energy markets Lead
UK Power Networks



Hugh Taylor
CEO
Roadnight Taylor

Hugh has been in the energy sector for over six years. During this time he has been involved with well over 500MW of large-scale and commercial-scale energy schemes for private, corporate and public sector clients across a range of technologies.

Turning big data into big money

procurement & flexibility

Combining DER, DSR & Storage to deliver maximum gains

Expert Speaker & Panellists Profiles



John Field
Chair of the Energy Performance Contracting Group
ESTA

John Field is founding director of energy management consultancy Native-Hue, chair of the Energy Performance Contracting Group at ESTA and is a past president of CIBSE.



Wilfrid Petrie
CEO
ENGIE UK & Ireland

Wilfrid Petrie is the CEO of ENGIE UK and Ireland and supervises all International Facility Management Businesses within ENGIE.



Mr Richard Braakenburg
Director, Co-Head Energy Efficiency & Distributed Energy
Green Investment Group

Richard is a member of Green Investment Group's Energy Solutions and Onshore Renewables teams with primary focus on onshore wind, hydro, smart grids and policy overview.



Mr Anthony Browne
Energy Opportunities Specialist
Northumbrian Water

Anthony has been with NWG since March 2016 where his experience in energy generation, management and efficiency are focused in identifying energy opportunities for the business.



Thomas Rowlands-Rees
Senior analyst
Bloomberg New Energy Finance

Tom Rowlands-Rees is responsible for managing the Energy Smart Technologies (EST) analyst team at Bloomberg New Energy Finance – a team focuses on distributed energy and the implementation of downstream technologies.



Sam Scullin
Regional Director,
European Sales
EnerNOC

Sam has a primary focus on EnerNOC's business development activities with I&C customers in the UK, Ireland, and Poland.

Everything-as-a-service – is anybody buying this?

How decentralisation is already hitting



James Ferguson
Associate Member
Smart Energy Europe

James is speaking as an Associate member of Smart Energy Europe, SmartEn.eu. It believes that a successful European energy transition requires the intelligent cooperation between consumption, distribution, transmission and generation.



Kevin Lumley
Compliance Director
Green Energy Consulting



Jon Bauer
Chief Technology Officer
Inenco

Jon is an MBA-educated, FTSE 100 senior leader with over 15 years' experience across the technology, media and telecoms sectors.



James Higgins
Partner
Ecuity

As Co-Founder and partner of Ecuity, James leads on Ecuity's Insight and Strategy service which helps the organisations we work with understand and manage risk and opportunity within the energy policy environment.



Rajvant Nijhar
President
UKAEE

Rajvant is Principal and Founder at IVEES, a company focused on the measurement and verification of energy efficiency saving. She is UK BSI M&V expert in developing ISO standards has been President of UKAEE for the last three years.



Doreen Abeysondra
Managing Director
Fresco Advisory

Doreen Abeysondra is the founder of an independent advisory practice which fosters the development of clean technology in niche sectors and regions, with traditional structures and innovative financing disruptors.

AI: Is tomorrow's TPI a robot?

Data scientists: The future of energy management?

DSR: Are critical sites



Nathanael Goh
Associate
**Aurora Energy
Research**

Nathanael Goh is Aurora's lead Associate for its GB Flexible Power Market Report, focused on policy, technology, and peaking asset investment cases.



Ian Lock
Business
Development
Director
Baxi Heating



Matt Hindle
Head of Gas
**Energy Networks
Association**

Matt works with ENA's members on issues affecting the gas transmission and distribution networks, including the future role for gas in heat, transport and energy policy more widely.



Dr Chris Sansom
Associate Professor
**Cranfield
University**

Chris is Associate Professor in Concentrating Solar Power at Cranfield University. For the UK he carries out research on novel materials for seasonal heat storage, most notably phase change (PCM) and thermo-chemical materials.



Anna Livesey
Senior Consultant
Ecuity

Anna leads on the delivery of client projects and campaigns; providing strategic policy advice. She has executed a number of successful strategic campaigns related to renewable heating, biomass, and low-carbon fuels.



Chris Maclean
CEO
**Open Energy
Market**

I am the co-founder and CEO of Open Energy Market. We've re-defined how large businesses buy and manage their energy contracts by introducing a transparent, efficient and cost-effective platform.

your bottom line

Heat: Getting the cold shoulder?

AI: Is tomorrow's TPI a robot?



Mark Acton
Head of data centre
technical consulting
**CBRE Data
Centre Solutions**

With over 25 years experience in the IT industry Mark has specialised in the field of data centre operations for over 15 years, concentrating on the delivery of business critical services.



Michael Phelan
CEO
Gridbeyond

Michael Phelan is CEO & co-founder of Gridbeyond, formerly Endeco Technologies. Michael has led the development of GridBeyond's technology, that supports the world's first hybrid battery and demand side network.



Dr Steven Fawkes
ICP Europe Senior
Advisor & Managing
Partner
**Investor
Confidence
Project &
EnergyPro**

Steve is a globally recognised expert in energy efficiency and energy efficiency finance, advising energy and clean-tech companies.



Franck Latrémolière
Partner
Reckon LLP

Franck Latrémolière is an economics consultant, partner of Reckon LLP and editor of the dcmf.co.uk website.



Steve Edwards
Head of flex and
demand-side
response
**Liberty House
Group**

Steve heads up flexibility and demand-side response activities for Liberty House Group, an international metals and industrial group, specialising in commodities, metals recycling, and engineering products.



Janet Wood
Editor
New Power

Janet Wood is editor of New Power (www.newpower.info), a monthly report and database on UK power sector development.

She has been a journalist covering the power and energy sector for 20 years.

switched on to flexibility provision?

Removing finance as a barrier to projects

Network charging changes – what's coming and what's the impact

Expert Speaker & Panellists Profiles



Mark Bristow
Lead Project
Manager
**Oxford
University
Hospitals NHS
Foundation Trust**

As part of the future networks team, Matt has designed and delivered a variety of innovation trials. Alongside projects on network losses and voltage settings, he has worked on DSR projects including the Sunshine Tariff, SYNC and Project Entire.



Claire Hennessy
Head of Operational
Estates and Facilities
Services
**Oxford
University
Hospitals NHS
Foundation Trust**

Claire is the Head of Operational Estates and Facilities at the Oxford University Hospitals NHS Foundation Trust.



John Walsh
Senior Strategic
Account manager
E.ON

John currently he leads a team of Strategic Account Managers in E.ON's new B&CS sales business. He and his team focus on helping companies to become 'Energy Fit' and stay competitive in their market places.



Graham Randles
Managing director
NEF Consulting

Graham has spearheaded a strategic drive to apply social impact assessment methodologies based on the principles of Social Return on Investment (SROI), to a wide range of applications, from national and international charities to public authorities and corporate reporting.



James Tiernan
HGroup Energy
& Environment
Manager
Unite Students

James has overall responsibility for energy, water and environmental management across UNITE's whole estate. His remit is to realise utilities and carbon savings and improve wider environmental performance.



Nick Keegan
Senior consultant
**Senior
consultant
EEVS Insight**

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Hall: Britannia Suite

Stand: BS-52

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Stand: MS-18

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The Energyst Event 2018

National Motorcycle Museum, Birmingham

Digital Energy Solutions**Hall: Imperial Suite****Stand: IS-20****Telephone: 02476 611738****Email: info@digitalenergy.org.uk****Website: <http://www.digitalenergy.solutions/>****Address: PO Box 6552, Coventry, CV2 2AD**

Digital Energy Solutions is part of the Information Prophets group. Our approach is to partner with leading software and technology providers to deliver quality energy management solutions. We have access to award winning cloud based software developed by sister company Cloud Energy Software that is at the heart of all of our services and are a specialist energy partner for Carlo Gavazzi. We bring together analytics and knowledge to deliver savings. We pride ourselves in our partnerships to be able to offer the best service and product combinations to form the best solution for your needs. Our solutions portfolio provides an approach to utility monitoring, aM&T, ESOS compliance, CRC compliance, project identification and implementation, education and training, bill verification and the implementation of International Standards (ISO50001). Our specialist sectors are Education and Healthcare, Retail and Commercial Buildings, Industry and Manufacturing, Local Authority and Emergency Services, with many case studies from satisfied clients to share.

E.ON**Hall: Britannia Suite****Stand: BS-50****Website: <https://www.eonenergy.com/for-your-business/business-energy-solutions>**

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Edina UK Ltd**Hall: Manxman Suite****Stand: MS-14****Telephone: 0161 4328833****Email: info@edina.eu****Website: <https://www.theenergystevent.com/exhibitor/edina-uk-ltd/>****Address: 12 & 13 Rugby Park, Bletchley Road, Stockport, SK14 3EJ**

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Elcomponent**Hall: Britannia Suite****Stand: BS-8****Telephone: 01279 503173****Email: sales@elcomponent.co.uk****Website: <http://www.elcomponent.co.uk/>****Address: Unit 5 Southmill Trading Centre, Bishop's Stortford, Hertfordshire, CM23 3DY**

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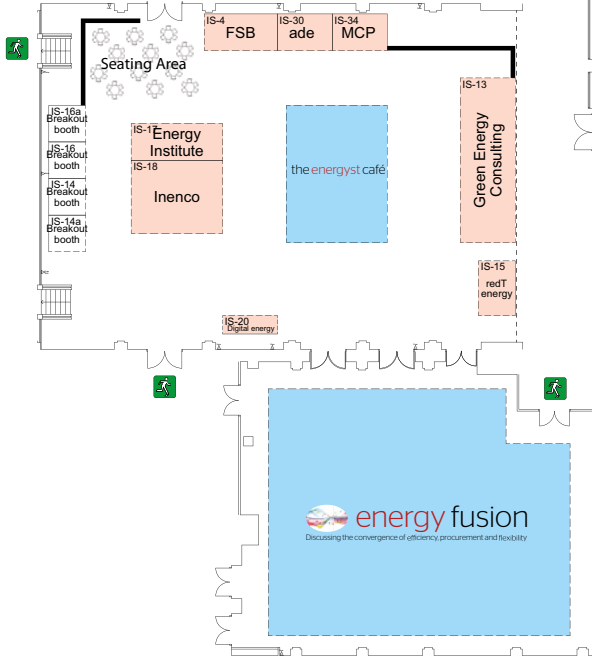
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Chauvin Arnoux	MS-18	Flexitricity	MS-10
DANLERS	BS-20	Flogas	BS-40
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ElectroRoute	BS-62	Inenco	IS-18
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the energyst event

17th – 18th April 2018

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The Energyst Event 2018

National Motorcycle Museum, Birmingham

ElectroRoute

Hall: Britannia Suite

Stand: BS-62

Website: <http://www.electroroute.com/>

Address: Pure Offices, Wilton Drive, Warwick, CV34 6QZ



ElectroRoute
a subsidiary of Mitsubishi Corporation

ElectroRoute is your electricity supplier in the ever-changing energy landscape. We trade energy, offer supply services and provide market access across nine European markets with offices in Dublin, London and Warwick. We have a growing portfolio of over 1GW of conventional and renewable assets under management. In 2016 we became part of the Mitsubishi family, who have brought with them a wealth of innovation and global energy experience, which is seeing us enhance and grow our service offerings. Together we are working with our customers to deliver value in electricity supply from the generator to the consumer's meter. Whether it's supply contracts, battery storage, corporate PPAs, imbalance management or live trading services we can tailor a solution to help you control your energy costs more effectively. If you're a large-scale user, generator or an energy consultant, stop by and see how we can help you do more.

Energy for good

Hall: Britannia Suite

Stand: BS-56

Email: info@energyforgood.org.uk

Website: <http://www.energyforgood.org.uk/>



Energy For Good has been founded as a 'not for profit' company for Public-Sector Organisations to provide the best in class energy services and also to generate funds that can be donated to local community good causes. Uniquely operating a Dynamic Purchasing System that is fully compliant with Public Contracts Regulations 2015 enables EFG to provide the best pricing solutions for all public-sector organisations. Simplifying the process by using our fully OJEU Compliant System making the buying process all online and totally transparent.

EnerNOC

Hall: Manxman Suite

Stand: MS-6

Telephone: +353 1 442 8801

Website: <https://www.enernoc.com/uk>

Address: Hanover Court, Erne Street Lower, Dublin



EnerNOC is the pioneer and world-leading provider of demand side response (DSR) technology and services. Our customers maximise their DSR performance using our energy intelligence software (EIS), which allows them to monitor their real-time energy consumption during a DSR event and provides a central location to track and manage DSR payments. Our customers around the globe are supported by local account management teams, proven world-class professional solutions, and a 24x7x365 multilingual Network Operations Centre (NOC) in Dublin, Ireland. For more information, visit www.enernoc.com/uk.

ENGIE

Hall: Britannia Suite

Stand: BS-16

Website: <https://business.engie.co.uk/>

Address: Canada Square, Canary Warf, London, E14 5LQ



ENGIE is a leading energy and services company focused on three key activities: energy, facilities management and regeneration. Our 17,000 employees combine these capabilities for the benefit of individuals, businesses and communities throughout the UK & Ireland. With a strong focus on creating great sustainable business environments ENGIE works in partnership with customers to help them to optimise the efficiency of their buildings and operational processes. By integrating energy supply, efficiency, facilities management and business support services, we can deliver guaranteed savings, combined with improved efficiency and sustainability. ENGIE can also provide renewable energy and battery storage solutions which can provide low/zero carbon energy to its business customers helping them meet their environmental ambitions.

ESTA

Hall: Manxman Suite

Stand: MS-4

Website: <https://www.estaenergy.org.uk>

Address: 86-90 Paul Street, London, EC2A 4NE



The Energy Services and Technology Association (ESTA) is the UK's leading energy management industry association. With over 30 years' involvement in energy management, ESTA is a standard setter in the development of the industry. We have a highly regarded and impressive track record of promoting our members' interests at the highest levels in the UK, Europe and internationally.

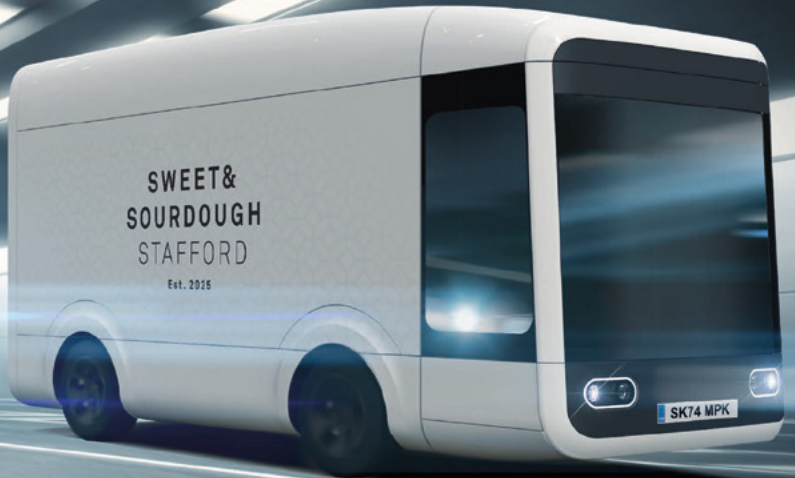
Our mission

To reduce energy consumption through the application of technology and expert services.

Our members

ESTA members have the commitment and expertise to deliver high quality energy efficient systems and practices. By joining ESTA a company has signalled its genuine intention to assist building designers and managers to improve working environments and reduce operational costs. ESTA members are expected to uphold the highest professional standards and have the experience and expertise to deliver the best results.

We have a thriving and active membership that supply products, systems and services covering all the elements critical to the energy efficient design, management and operation of buildings and processes.



Switch once. Change forever.

Transformative ideas for a new energy future

In 2025, we help Sweet & Sourdough in Stafford electrify their fleet of bread vans. It was a seed that was planted in our co-creation workshop on their first day with us. Together we shaped a bespoke plan to take them into the future that started with adopting our renewable power to reduce their carbon footprint.

Find out how we can transform your energy at
havenpower.com/change

 **havenpower**
A better use of energy

The Energyst Event 2018

National Motorcycle Museum, Birmingham

Federation of Small Businesses**Hall: Imperial Suite****Stand: IS-4****Telephone: 01253 336000****Email: customerservices@fsb.org.uk****Website: <https://www.fsb.org.uk>****Address: Sir Frank, Whittle Way, Blackpool Business Park, Blackpool, FY4 2FE**

The Federation of Small Businesses (FSB) is the UK's largest business support organisation, promoting and protecting the interests of the self-employed and small businesses.

Established over 40 years ago to help our members succeed in business, we are a non-profit making and non-party political organisation that's led by our members, for our members.

Members get an exclusive package of business services including advice, financial products and support. These cover a wide range of benefits such as tax, legal and HR, local networking, business banking, insurance services, funding and much more.

Flexitricity**Hall: Manxman Suite****Stand: MS-10****Website: <https://www.flexitricity.com/en-gb/>****Address: Mainport, 102 West Port, Edinburgh, EH3 9DN**

We are Britain's demand-response leader. Flexitricity created and now operates the first, largest and most advanced demand-response portfolio in GB. We bring revenue to British businesses, increase asset reliability, reduce national CO₂ emissions and help to secure energy supplies.

We pioneered open-market aggregated demand-side services for electricity system balancing. Flexitricity firsts include aggregated STOR and FCDM; Footroom and demand turn-up; post-fault despatch for distribution networks; and demand-side smart frequency control (SFC). In 2018, we're innovating once again by becoming an energy supplier and giving our customers the opportunity to trade in the Balancing Mechanism. For energy users, this is a major new revenue source.

We work with a wide range of customers, across many different sectors and can help you maximise the value from your asset – whether it's a CHP, battery, backup generator, peaking plant or you're a flexible consumer in the industrial and commercial sector. Our team is looking forward to meeting you at the Energyst Event!

Flogas**Hall: Britannia Suite****Stand: BS-40****Website: <https://www.flogas.co.uk/>****Address: Ryans Way, Watermead Business Park, Syston, Leicestershire, LE7 1PF**

With over 30 years' experience, Flogas is one of the UK's leading suppliers of both on and off grid commercial energy solutions.

We serve industrial, agricultural and commercial customers large and small nationwide, meeting their energy needs for power generation, manufacturing processes, heating and logistics.

Our cleaner, greener, cost-effective energy solutions are tailored to meet customers' exact needs – saving them money and reducing their carbon footprint.

From Liquefied Petroleum Gas (LPG), to Liquefied Natural Gas (LNG) and mains gas – we deliver projects and services that are reliable, safe and expertly managed.

Our technical services division provide a complete end to end design, installation and maintenance service that allows us to deliver a tailor-made energy solution for you. With the largest distribution network in the UK, fully supported with a 24hr emergency team, we can deliver and support you 365 days a year.

G59 Professional Services**Hall: Britannia Suite****Stand: BS-6****Website: <http://www.g59.uk/>**

G59 Professional Services is the leading provider of independent G59 and DSR support services to UK Blue Chip companies. Our team of Chartered Electrical Engineers help our customers navigate the difficult process of obtaining G59/3 approval for their proposed DRS schemes using existing generator or new battery assets.

Our services include; site surveys, the G59/3 application process with the DNO's, independent financial modelling of the scheme, project specification, project management and G59/3 testing and approval.

We know that this process can be extremely daunting and time consuming – our mission is to take away the strain and hassle from customers and provide them with the confidence that their DSR scheme and G59/3 application is being handled by professionals.



How will the role of the Energy Manager change by 2030?

Join us in the Integrated Solutions theatre for the 'Data scientists: The future of energy management?' discussion on 17 April at 11.30am, where Jon Bauer, our Chief Technology Officer, will share his thoughts and answer all your questions on the new skills required.

www.inenco.com

Also, visit us at **stand IS-18, Imperial Suite**



Certified Measurement & Verification Professional (CMVP) Qualification and Training Course

delivered in the UK by ESTA

[ET0618] CMVP Training and Examination
26-28 June 2018, Birmingham

The CMVP qualification is widely recognised as the best practice approach to measurement and verification (M&V) for energy saving projects.

Join over 200 UK CMVP professionals already benefitting from the knowledge and opportunities the course brings.

book your place at www.et0618.eventbrite.co.uk

Reserve your place on a future course by emailing: info@estaenergy.org.uk
20% course discount for ESTA members

www.estaenergy.org.uk/training/cmvp ESTA

The logo for ESTA, consisting of three horizontal red bars of varying lengths to the left of the word "ESTA" in a bold, uppercase, sans-serif font.

The Energyst Event 2018

National Motorcycle Museum, Birmingham

Green Energy Consulting**Hall: Imperial Suite****Stand: IS-13****Telephone: 01913006161****Email: info@greenenergyconsulting.co.uk****Website: <https://www.greenenergyconsulting.co.uk/>****Address: Energy House, 65 High Street, Gateshead, NE8 2AP**

Green Energy Consulting is a leading independent UK commercial energy consultancy, specialising in the renewable energy and sustainability sector. Our innovative services are designed to help save client's time, energy, and money. We work to help with all energy matters; from procurement through to implementing energy management and consumption reduction strategies.

Our dedicated team, work closely with each of our clients to evaluate their needs and requirements; helping lower overall tariff rates, giving advice on more structured longer-term contracts, and moving to renewable sources. Our market intelligence allows us to offer many other energy management and support services including: risk management, green credential enhancement, water auditing, sustainability management, ISO implementation and carbon management- all of which are tailored to suit each client's needs and requirements.

We pride ourselves on the holistic service that we offer to clients – going above and beyond simple procurement to offer a turnkey solution to energy management.

Gridbeyond**Hall: Britannia Suite****Stand: BS-42****Telephone: 01923 431638****Website: <http://www.endeco-technologies.com/>****Address: 54 Clarendon Road, Watford, WD17 1DU**

Founded in 2007, GridBeyond formerly Endeco Technologies works in partnership with Grid Operators in the UK & Ireland to deliver a solution to energy challenges through technology. Since our launch, we have successfully deployed our award-winning EnergyConnect platform at over 300 sites in the UK and Ireland. In fact, we are actively controlling flexible demand across a range of sectors including industrial, manufacturing, metals, plastics, paper, food, transport and logistics, to name a few.

Haven Power**Hall: Britannia Suite****Stand: BS-54****Telephone: 01473 725943****Email: contact.us@havenpower.com****Website: <https://www.havenpower.com/>****Address: 32 The Havens, Ransomes Europark, Ipswich, Suffolk, IP3 9SJ**

Haven Power is one of the largest business electricity suppliers in the UK and was awarded the title Supplier of the Year at the Energy Awards in 2014 and 2016. Founded ten years ago, they have grown by providing dedicated account management support as a response to many of the typical issues customers have with their energy providers. Haven Power offers 100% reliable, cost effective renewable energy and services that help customers use energy more efficiently, control their spend and manage risk.

Inenco**Hall: Imperial Suite****Stand: IS-18****Website: <https://www.inenco.com/>****Address: Ribble House, Ballam Road, Lytham, Lancashire, FY8 4TS**

Whether you are looking to organise your utility strategy across all elements, or simply need a buying strategy that enables you to make the maximum impact and give the best result, or have complex legislative compliance obligations and KPIs around sustainability which you need to hit, Inenco has the utility services your organisation requires.

We know that the ever-changing landscape of business utilities can be complex. Our long serving team of experts mixed with intelligent, holistic solutions help our customers make the best cost choice available across their utility strategy.

By choosing Inenco as your utility partner, you have at your disposal a vast array of expertise all under one roof. Our experts are specialists in building complete utility management strategies to deliver your objectives in an efficient and seamless way, designed to enable you to derive the maximum benefit from the complex world of energy management.

JRP Solutions**Hall: Britannia Suite****Stand: BS-60****Telephone: 0800 6127567****Website: <https://www.jrpsolutions.com/>****Address: Richmond House, Inglestone Common, Near Hawkesbury Upton, South Gloucestershire, GL9 1BX**

JRP Solutions are energy specialists with vast practical experience of delivering energy savings across the whole asset base across all sectors. Services include: energy strategy/plan development, energy audits, identification of improvement projects, business case development, energy efficiency funding, project implementation, M&T, data



enel x

ADVISE | SUPPLY | OPTIMISE | FLEXIBILITY

Welcome to the New Power Economy.

Visit us at stand MS-6 to learn more.

The Energyst Event 2018

National Motorcycle Museum, Birmingham

analysis, energy awareness training, ESOS, EUETS, CRC & CCA management.

In addition to our usual range of services, at this event we will be showcasing: 1. our high quality, low-cost, energy awareness eLearning programme, Be Energy, a user-friendly, interactive, eLearning programme that will help all employees to understand what energy is, how the use of energy impacts on our environment and how to save energy at home and at work. 2. Energy Activator @, a dynamic, user-friendly, web-based, purpose-designed energy project management and reporting software tool and 3. Our Energy Efficiency Funding service – a no risk funding service providing all the resources you need to achieve your energy objectives and carbon reduction targets – with no upfront costs to you and with all costs paid from the energy savings achieved!

Kiwi Power**Hall: Britannia Suite****Stand: BS-66****Website: <http://www.kiwipowered.com>****Address: 3 London Wall Buildings, London Wall, London, EC2M 5PD**

KiWi Power is the UK's leading demand response aggregator and has been a key player in the UK energy market since 2009. We are passionate about driving innovation in technology to create efficiencies, generate commercial opportunities and promote a green agenda. We work confidently with policy makers, System Operators and network operators to help evolve the energy landscape. As a result, KiWi Power has been instrumental in setting up new demand response programmes in the UK and around the world.

Delivering significant commercial returns and sustainability benefits to large consumers of electricity, utilities and grid operators, we provide our clients with robust, best in class proprietary technology and unrivalled expertise.

KiWi Power is the only demand response provider to offer a full suite of grid balancing services. Our award winning software and hardware surpasses competitors and we continually innovate for the future. We offer our clients unrivalled industry expertise and more experience of complex site implementation than any other.

kWIQly**Hall: Manxman Suite****Stand: MS-2****Website: <https://kwiqly.com/>**

Delay in discovery and diagnosis of waste extends 'time-to-action' and increases cost. Hard-pressed energy managers simply cannot examine performance thoroughly and daily.

So kWIQly developed AI to search AMR data nightly to ensure data quality, to find anomalies and quantifiable opportunities, track activities and prove-savings.

The solution determines priority, which makes it ideally suited to multi-site portfolios. Freeing resources from bureaucracy, it leads to better performance at lower cost.

LG Energy Group**Hall: Britannia Suite****Stand: BS-4****Telephone: 0161 6411942 Email: info@lgegroup.com****Website: <https://www.lgegroup.com>****Address: 5 & 6 Croft Court, Whitehills Business Park, Blackpool, FY4 5PR**

LG Energy Group offers expert advice and management across the energy spectrum. Core principles of transparency, accountability, and integrity are more than just a tag line, they run through everything that LG Energy does.

Along with energy trading we provide legislative compliance, energy reduction and efficiency projects, invoice validation, auditing and billing services. We provide our own market intelligence to banks and hedge funds – Energy Trader Daily (ETD). Having a deep understanding of the markets helps us to deliver quantifiable savings to our clients.

With our energy expertise you can be sure of getting the best possible advice for your business.

Mission Critical Power magazine**Hall: Imperial Suite****Email: louise@energystmedia.com****Website: <https://missioncriticalpower.uk/>****Address: Mission Critical Power, PO BOX 420, Reigate, Surrey, RH2 2DU****MISSION CRITICAL POWER**

Mission Critical Power magazine specialises in efficient optimisation of critical sites giving advice on resilience, maximum uptime and lowering the costs of this. It is read by Data Centre, Energy, Facilities and Building Service Managers and Directors among others whose function it to keep a site running effectively while ensuring availability.

National Grid**Hall: Britannia Suite****Stand: BS-46****Website: <http://www.powerresponsive.com/>****Address: Technology Park, Warwick, CV34 6DA****nationalgrid**

The pace of change in the industry is an exciting challenge, and one that compels whole industry collaboration. As we transition into a low carbon and digitised world, demand side flexibility has an increasingly important role. Electricity system needs are evolving, at both a transmission and distribution level, and we need additional sources of flexibility to meet these needs – from an increasingly diverse range of technologies.

Power Responsive was launched in 2015 by National Grid, with the ambition of supporting the growth of demand side participation in GB electricity markets. Now in its third year, priorities for the programme include continued awareness raising among I&C customers, building confidence in flexibility opportunities, and supporting the evolution of flexibility markets. If your business has the flexibility to increase, decrease, or shift its electricity use, then the power is in your hands to take full advantage.



One solution to optimise your workplace

Tomorrow's businesses demand much more.
ENGIE is a new kind of energy and services
company - a strategic partner to help you meet
today's needs and tomorrow's challenges.

business.engie.co.uk

The Energyst Event 2018

National Motorcycle Museum, Birmingham

NewFound Energy**Hall: Britannia Suite****Stand: BS-2****Telephone: 01260 290151****Email: info@newfound-energy.co.uk****Website: <https://www.newfound-energy.co.uk/>****Address: Park View House, Worrall Street, Congleton, Cheshire, CW12 1DT,**

Albar Associates, the forerunner to NewFound Energy Ltd was formed in 1988 by two specialists with over 30 years experience in the supply of energy monitoring and control systems. The mission; to assist large & small companies better understand their use of utilities and other resources and thereby achieve reductions in energy use and expenditure.

To provide this knowledge, a range of energy monitoring solutions are supplied. These include a wide range of simple and powerful electricity meters, other utility metering, portable measuring and recording systems such as the Profile Portable Energy Recorder, the Cesimal range of portable power quality recorders and our extensive ATLAS range of automatic energy monitoring, reporting and demand control systems.

A wide customer base including many major companies in the aerospace, cement, clothing, energy supply, food, paper, petrochemical, pharmaceutical, steel and other engineering industries plus many public and other commercial bodies all now benefit from the use of these packages.

More information on all our solutions can be found <https://www.newfound-energy.co.uk/>.

Open Energi**Hall: Britannia Suite****Stand: BS-48****Email: sales@openenergi.com****Website: <http://www.openenergi.com/>****Address: 239 Old Marlybone Road, Marleybone, London, NW1 5QT**

Open Energi uses advanced technology and data-driven insight to help businesses radically reduce their energy bills. Our Dynamic Demand 2.0 technology platform connects, aggregates and optimises distributed energy assets in real-time - from industrial equipment, battery storage and electric vehicles, through to on-site generation. It enables businesses to 'stack' revenues and savings from a range of markets and services; including frequency response, wholesale energy trading and peak price management and offers advanced data analytics capabilities. The platform's central intelligence optimises assets at an individual and portfolio level, to maximise operational efficiencies and savings. Our proven technology is trusted by leading businesses to operate invisibly deep within their processes. Since 2011, we have connected over 3,500 assets at over 400 sites UK-wide, delivering around 600GWh of real-time demand flexibility without once disrupting customer operations. Find out more at www.openenergi.com

Open Energy Market**Hall: Britannia Suite****Stand: BS-56****Telephone: 0203 772-7720****Website: <http://www.openenergymarket.com/>****Address: The Sanctuary, Surbiton, Surrey, KT6 6DU**

Open Energy Market is the fast-growing energy consultant that fuses industry expertise with a ground-breaking automated platform.

We were established five years ago to answer a question: Why can't businesses see the real cost of energy before they sign their energy contract? From that question, we've developed a new way for companies to buy energy. A platform that's been developed by industry experts and stakeholders to meet the needs of energy managers and buyers.

It provides greater insight into a company's portfolio, with automatic forecasting up to three years in advance, and instant cost reporting sat next to market data. Our users head to market confident of their position and that their requirements are ready and set for our system's unique auction.

We've tackled the industry's inefficiencies by establishing a procurement process that puts buyers and suppliers on a level playing field. Where the procurement window is shorter and can be viewed in real-time. Where buyers have sight of fully delivered costs before signing with a supplier. The time that's saved can be put towards building better and longer-lasting energy strategies - and our automated platform is backed by a team of energy specialists ready to help.

Come and see us to learn more about our unique Performance strategy: the new shared-saving way to buy energy flexibly, with a trading method that has outperformed the market for two years. Learn how our energy specialists help customers navigate changes in compliance as well as benefit from new platform innovations. See how you can boost your CSR with access to renewable energy and our special environmental partnerships.

We've been built to change energy management and buying. We look forward to showing you why growing number of companies trust Open Energy Market.

Let's create a world that runs entirely on green energy

Our vision is a world that runs entirely on green energy. We've changed our name from DONG Energy to Ørsted, inspired by Danish scientist Hans Christian Ørsted, who helped lay the scientific foundation for how power is produced today. Discover more at orstedbusiness.co.uk

rsted

The Energyst Event 2018

National Motorcycle Museum, Birmingham

Ørsted**Hall: Britannia Suite****Stand: BS-44****Telephone: 0207 8115200****Email: info@orsted.dk****Website: <http://www.orstedbusiness.co.uk/>****Address: 5 Howick Place, London, SW1P 1WG**

Working together for a greener energy future
Supporting more businesses to install renewable technologies and reduce energy consumption - without being commercially disadvantaged is an important aspect of our vision to live and work in a world that runs entirely on green energy. It's a vision we hope more businesses and suppliers will prioritise in the months and years ahead, because working together will be the best way to achieve our better energy future.

At the show, we'll be promoting, Energy as a Service, a new solution which takes account of individual business needs, ambitions and assets to design an approach that achieves financial savings, while reducing carbon footprint. It encompasses a range of techniques, including sustainable sourcing, on-site generation and storage, to optimise the customer's entire energy estate. For many businesses, obtaining the necessary CAPEX funding to install new technologies or on-site generation is the real challenge. Ørsted can fund that upfront investment, providing finance so that the payments can come out of OPEX spend over long periods of up to 20 years. It means we also shoulder the risk for our customers. The level of control we take over assets is always the customer's decision - but handing over 100% control means also handing over 100% of the headache.

Packaged Plant Solutions**Hall: Britannia Suite****Stand: BS-52****Website: <http://www.packagedplant.com>****Address: Units 7 & 8, Thorton Chase, Foxhunter Drive, Linford Wood, Milton Keynes, MK14 6FD**

At Packaged Plant Solutions we're dedicated to creating the highest quality prefabricated modular solutions, from packaged plant rooms and energy centres to pre-assembled modules and Heat Interface Unit (HIU) utility cupboards.

Our team of experts will work with you to design, specify, manufacture, test and deliver the heating, power and/or energy solution that is right for your project. Our comprehensive range of bespoke solutions are designed and built by our experienced engineers, and tailored to match your project's unique requirements.

PCMG**Hall: Britannia Suite****Stand: BS-12****Email: enquiries@pcmg.co.uk****Website: <http://www.pcmg.co.uk/>****Address: Progress House, Avrore Crescent Blackpool Business Park, Blackpool, Lancashire, FY4 2DP,**

PCMG is a leading cost recovery company. For over twenty five years our specialist energy cost recovery service has assisted our clients to both reduce the burden of rising non commodity charges on their bottom line and provided expert insight, support and advice on navigating the impact of ever changing energy regulatory policy.

As part of our service we will provide you with a forensic audit of historical and current electricity and gas billing data. We'll identify all cost recovery opportunities, ongoing savings and undercharges and handle all refunds from suppliers and third parties on your behalf.

To date we've secured over £144m in refunds and savings for our energy clients. Our close involvement in regulatory policy and our unparalleled knowledge of pass through/3rd party charges is recognised across the industry with over half of the UK's largest energy users accessing our energy advisory, auditing and support services.

Potterton Commercial**Hall: Britannia Suite****Stand: BS-52****Website: <http://www.pottertoncommercial.co.uk>****Address: Oaklands Business Centre, Oaklands Park, Berkshire, Surrey, RG41 2FD**

Potterton Commercial, part of Baxi Heating, is the oldest of the brands and its history can be traced back as far as 1850. Thomas Potterton started the firm in Balham, London and completed the first ever gas boiler installation back in 1902.

Since then, the brand has become a prestigious name in the industry and, over 150 years later, remains at the forefront of commercial boiler production and development. Potterton Commercial develops and manufactures a comprehensive range of gas and oil fired boilers for commercial applications in the UK. It specialises in high efficiency boilers with condensing outputs from 30 to 600kW and pressure jet outputs from 105 to 4000kW.

The annualised power purchased by LG Energy Group could get an electric car to Mars and back...

Four times.

LG Energy is a business energy procurement specialist, and we pride ourselves on our attention to customer service as much as our international connections.

With numerous partner organisations across Europe, our reach extends far beyond the UK, enabling us to remain highly competitive while our market intelligence plays a pivotal role in cost reduction and trading efficiencies. In other words, we help end users mitigate risk and optimise price, without sacrificing on service.

But we know that above all, the most important strength we have is our dedication to our customers. We're not here to add on extra charges or meet with you once and then let the money roll in. LG Energy is here to guide you every step of the way.

Our Services

- Market Intelligence
- Tendering
- Energy Procurement
- Energy Management
- Account Management
- Bureau Services
- Cost Recovery Audits
- Consultancy and Compliance
- European Markets

Get in touch:

Tel: 0161 401 1001 **Email:** info@lge-group.com



LG Energy Group

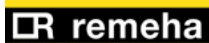
The Energyst Event 2018

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redT energy**Hall: Imperial Suite****Stand: IS-15****Telephone: 0207 061 6233****Website: <https://redtenergy.com>****Address: Unit 4, 12 Clerkenwell Workshop, 27-31 Clerkenwell Close, London, EC1R 0AT**

redT energy plc is an energy solutions company specialising in durable energy storage machines which create revenue alongside reliable, low-cost renewable generation for businesses, industry and electricity distribution networks. Using proprietary vanadium redox flow technology to store energy in liquid, redT's machines can be run continually with no degradation: charging and discharging for over 25 years, matching the lifespan of renewable assets in on-grid, off-grid and weak-grid settings.

redT's energy storage solutions, developed over the past 18 years, address today's changing energy market by providing a flexible platform for time shifting surplus renewable power, securing electricity supplies and earning revenue through grid services. The company has operating machines deployed with customers in the UK, Europe, sub-Saharan Africa, Australia and Asia Pacific. redT energy plc is listed on the London Stock Exchange (AIM:RED) and has offices in the UK, Africa and the USA. For more information, visit www.redTenergy.com.

Remeha**Hall: Britannia Suite****Stand: BS-52****Telephone: 0118 978 3434****Website: <http://www.remeha.co.uk/>****Address: Innovation House, 3 Oaklands Business Centre, Oaklands Park, Wokingham, RG14 2FD.**

Remeha has been reliably engineering high-performance and high efficiency heating solutions since 1935, providing the most energy-efficient, sustainable and economical heating solution for every commercial requirement. At the heart of its comprehensive product portfolio is the market leading, fully modulating, low NOx Remeha condensing boiler range. Built around a single design concept, these boilers can be combined with Remeha's complementary high-performance renewable and low carbon heating solutions, including combined heat and power units and gas absorption heat pumps, to create today's low carbon plant room.

REstore**Hall: Britannia Suite****Stand: BS-24****Telephone: 02036087937****Website: <http://www.restore.energy/>****Address: 8 St. James Square, London, SW1Y 4JU**

REstore is a demand-side response aggregator with operations across Northern Europe as well as the UK. Its proprietary technology platform is called Flexpond, which it developed to turn demand response into a virtual open cycle gas turbine. With offices in the UK and in Belgium, REstore currently offers balancing capacity to Eia, EDF and National Grid. With a strong large industrial client-base, the company is now increasing its UK focus on the industrial and commercial market.

Scottish Power**Hall: Britannia Suite****Stand: BS-28****Website: <https://www.scottishpower.co.uk/>**

ScottishPower is part of Iberdrola, a global leader in the supply of sustainable energy.

Our Commercial Energy team provides a range of energy solutions:

Supply

We offer flexible, fixed and variable contracts, including renewable energy options. From the moment you become a customer, we work to make the whole process as smooth as possible.

Demand Side Response

We offer products aimed at commercial and industrial customers who can turn up, turn down or shift their electricity demand to alternative energy sources or different periods of the day. Specifically, we develop a bespoke solution to suit our customers' needs and maximise their revenue and saving opportunities.

Metering

We offer full data collection and aggregation services plus additional value services such as Secure File Transfer Protocol and access to our web-based portal. Our range of products caters for both Half Hourly and Non Half Hourly metering including Grid connected sites operating in the UK market.

Find out more at www.scottishpower.co.uk/commercial-business or visit us on Stand BS-28

SmartEn

smartEn is the European business association for digital



and decentralised energy solutions. Our members include innovators in services and technology for energy and data management, finance and research. By taking an integrated perspective on the interaction of demand and supply, our mission is to promote system efficiency, encourage innovation and diversity, empower energy consumers and drive the decarbonisation of the energy sector.

SmartestEnergy

Hall: Britannia Suite

Stand: BS-36

Website: <https://www.smartestenergy.co.uk>

Address: 69 Old Broad Street, London, EC2M 1QS



SmartestEnergy is the forward-thinking supplier helping UK businesses navigate the new energy landscape.

Procuring and managing your energy is becoming increasingly complex, with volatile prices, increasing non-commodity costs and pressure to reduce emissions. However, there are new opportunities emerging for businesses to benefit by playing a more active role in the energy system.

We offer a range of commercial agreements to help you respond to changing market conditions and give you a competitive edge. We are proud to be the first company in the UK to offer Carbon Trust Certified 100% renewable electricity and our flexible and fixed contract structures can be tailored to meet your complex requirements. We also offer demand response services to help you take advantage of new revenue opportunities.

We're a top 10 UK business electricity supplier, working with a portfolio of over 2,000 customers including multi-site retailers, industrial organisations and property management companies.

Visit us on stand 36 in the Britannia Suite to pick up your copy of our new guide, Unlocking the value in your flexible assets, launching exclusively at The Energyst Event. Our business development managers will also be available to help with your energy strategy.

The ade

Hall: Imperial Suite

Stand: IS-30

Website: <http://www.theade.co.uk>

Address: 10 Dean Farrah Street, SW1H 0DX



The Association for Decentralised Energy (ADE) is the voice for a cost effective, efficient, low carbon, user-led energy system; a market in which decentralised energy can flourish. With more than 100 members, we bring together interested parties from across the sector to develop a strong, dynamic and sustainable environment for a range of technologies including combined heat and power, heat networks and demand side energy services, including demand response.

The Broker Channel

Hall: Britannia Suite

Stand: BS-32

Telephone: 0191 3006161

Email: info@thebrokerchannel.com

Address: Energy House, 65 High Street, Gateshead, NE8 2AP



The Broker Channel is the market leading online, sales and management tool for energy brokers. The unique software works as an online platform to support and maximise the business performance of its users. Working in real time and having access to the entire live energy market, gives users confidence that accurate comparisons help them win more business.

The platform focuses on the procurement and management of electricity, gas and water for Third Party Intermediaries (TPI's). Our in-house development team have created this unique and state of the art, online software platform. Which manages the entire energy sales process, from initial prospecting to quotation, right through to contract submission, termination and continued client administration. Our goal for all users is to offer an intelligent, seamless and intuitive way to work within the energy industry. This is the future of the TPI industry and we are confident that our innovative software will strengthen your company's efficiency and improve performance.

The Energy Hub

Hall: Britannia Suite

Stand: BS-14

Telephone: 0191 3006363

Email: info@theenergyhub.co.uk

Address: Arch 1, Hymers Court, Brandling Street, Gateshead, NE8 2BA



The Energy Hub opened in early 2017 as a specialist energy efficiency, renewables and sustainability consultancy. Our showroom, situated in Gateshead, is a flagship space which allows clients to interact with the services and products which we offer.

By being transparent and open with those investing in our services, our aim is to provide clients with the confidence and know-how to streamline energy costs, generate new revenue streams, and become more environmentally conscious. It is our belief that the best way to understand a technology is to see it in practice, and our showroom concept provides this.

Our team features a wide array of expertise including, renewable and mechanical engineering, environmental/energy policy, technical report writing and social engagement. Our multi-disciplined team allows us to offer a wide range of environmental services including feasibility studies ISO4001, ISO5001 and ESOS compliance. As well as providing energy saving solutions for clients, our showroom also acts as an innovative community hub and educational tool, slowing members of the wider community to visit in order to gain a greater understanding of energy efficiency and renewable energy.

The Energyst Event 2018

National Motorcycle Museum, Birmingham

The Energy Institute**Hall: Imperial Suite****Stand: IS-17****Website: <https://www.energyst.org>****Address: 61 New Cavendish Street, London, W1G 7AR**

The Energy Institute (EI) is the professional body for the energy industry, developing and sharing knowledge, skills and good practice towards a safe, secure and sustainable energy system.

The EI supports over 23,000 individuals working in or studying energy and 250 companies worldwide, providing learning and networking opportunities to support professional development, as well as professional recognition and technical and scientific knowledge resources on energy in all its forms and applications. A registered charity, incorporated by Royal Charter in 2003, the EI serves society with independence, professionalism and a wealth of expertise in energy matters. The EI is licensed by the Engineering Council (UK) to offer Chartered, Incorporated and Engineering Technician status to engineers, the Science Council to award Chartered Scientist status, and also licensed by the Society for the Environment to award Chartered Environmentalist status. The EI was set up in 2003 as a result of a merger between the Institute of Petroleum (IP) and the Institute of Energy (InstE). Both Institutes had a proud and distinguished heritage developed over many years supporting their particular energy sectors. Increasingly these sectors have converged, creating an integrated global energy market which has been mirrored by the development of the Energy Institute - established to address both the depth and breadth of the subject.

The Energyst Magazine theenergyst**Hall: Imperial Suite Stand: IS-17****Stand: BS-64****Telephone: +44 (0)20 3714 4451****Email: admin@energystmedia.com****Website: <https://theenergyst.com/>**

The Energyst magazine and theenergyst.com cover all things energy from an end-user perspective. Readers span large and small companies across all industries as well as the public sector. The print publication serves senior energy, facilities and building services managers as well as directors and consultants working with them. The magazine, website and newsletter cover the latest developments in energy policy, legislation and technology with a firm footing in economic reality to help businesses reduce costs and become more energy efficient.

Energyst Media also produces specialist reports, market research and events including The Energyst Event, The DSR Event and The Battery Storage Event.

Editor: Brendan Coyne - brendan@energystmedia.com

Total Gas & Power**Hall: Britannia Suite****Stand: BS-34****Telephone: 0800 5423275****Website: <https://totalgp.com>****Address: 55-57 High Street, Redhill, RH1 1RX**

As one of the largest gas and electricity suppliers to businesses in the UK, we are at the forefront of the energy industry. Our transparent approach and range of products, from fixed or fully flexible supply contracts to on-site generation, enable our customers to maximise their energy efficiency and minimise risk.

Our industry-leading approach was recognised at the 2017 Energy Awards where we were shortlisted in the Supplier of the Year category.

We were also placed first for transparency on price and contract renewals, and for investing in long-term customer relationships in the Energy Transparency Study that PwC conducted on our behalf.

As part of Total, we have made a group-wide commitment to become "the responsible energy major" and playing our part in meeting the energy needs of a growing world population while contributing to address the climate change challenge and providing solutions that meet changing customer expectations.

UK Power Networks**Telephone: 0800 316 3105****www.ukpowernetworks.co.uk****237 Southwark Bridge Rd, Camberwell, London SE1 6NP****Wilson Power Solutions****Hall: Britannia Suite****Stand: BS-22****Telephone: 0113 271 7588****Email: info@wilsonpowersolutions.co.uk****Website: <http://www.wilsonpowersolutions.co.uk/>****Address: Westlands Works, Westlands Square, Leeds, LS11 5SS**

Manufacturer of power and distribution transformers, we provide energy efficient and cost effective power distribution solutions with experience in higher education, healthcare, retail, process manufacturing and renewable sectors.

Our Wilson e2 amorphous transformers already exceed TIER 2 EU Eco design regulations for transformers scheduled to come into force in July 2021.

In addition the Wilson e2 comes with an extended tapping range making it a smart and cost effective voltage management solution for sites with MV supply. Wilson e2 transformers can save up to £100,000 in energy costs over the lifetime of the units making it one of the best infrastructure decisions you could make for your site(s). Meet us to find out how to add up to £100,000 to your bottom line with a simple infrastructure decision and join TESCO, United Biscuits, Smurfit Kappa and the NHS who avoid unnecessary energy wastage to improve environmental performance and save costs.

Visitor Information

Show Opening Times:

17th April 9:00 – 16:00

18th April 9:00 – 15:30

Catering

Refreshments are available at The Energyst Café located downstairs (-2) in the Imperial Suite.

Cloakroom

Cloakrooms are free to use and are situated on the middle floor.

First Aid

Please contact the main reception if you need first aid assistance

Toilets

Toilets are situated near the cloakroom on the middle floor.

Organiser's Office

This is located downstairs in the Waterloo Suite.

Speaker Liaison Point

Speakers are asked to meet at the signed liaison point adjacent to the registration area in the foyer where they will be met by an Energy Event representative.

WiFi

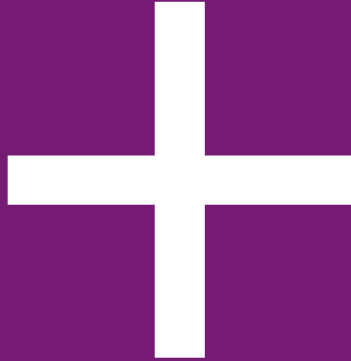
Wireless connections within The National Motorcycle Museum are available.

Car Parking

Car parking is free of charge for the duration of the event.



Flexitricity



Introducing Flexitricity+ Energy Supply

Flexitricity will be the first demand response aggregator in Britain to provide full energy supply, including active participation in the Balancing Mechanism. For energy users, this is a major new revenue source.

Flexitricity created and now operates the first, largest and most advanced demand-response portfolio in Britain. By also becoming a supplier, we can always seek out the most profitable activity. When the revenue opportunities shift, we're ready to shift with them.

Ideal fit for...

- Battery storage
- Combined Heat and Power
- Flexible consumers in sectors such as cold storage, water and chemicals

Join us for the Flexitricity+ launch at the Energyst Event on 17th and 18th April.