

# Managing Property through ESOS

Danny Clark- Technical Energy & Sustainability Manager – JLL PAM

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# The “Oh” in ESOS

- Content variable?
- Sample is selective?
- Generic recommendations?
- Budget costs?
- Not a document that a property owner can read easily?
- Compliance outweighing education?
- Lead Assessor role?
- Working document?

# The “Eh” not in ESOS

- Each recommendation stand alone;
- Inconsistency in utility costs;
- Integration with asset plan or budget;
- Total benefit analysis;
- Simple solutions preferred;
- Behaviour and training.

# The Building Block provided by ESOS

- Energy has been given increased Board profile;
- More consistent evaluation of investment worth;
- More pressure to measure change;
- Increasing knowledge base at Fund Management level;
- Can be catalyst between Managing Agent, Asset Owner and Tenant;
- Bringing structure to Energy Management.