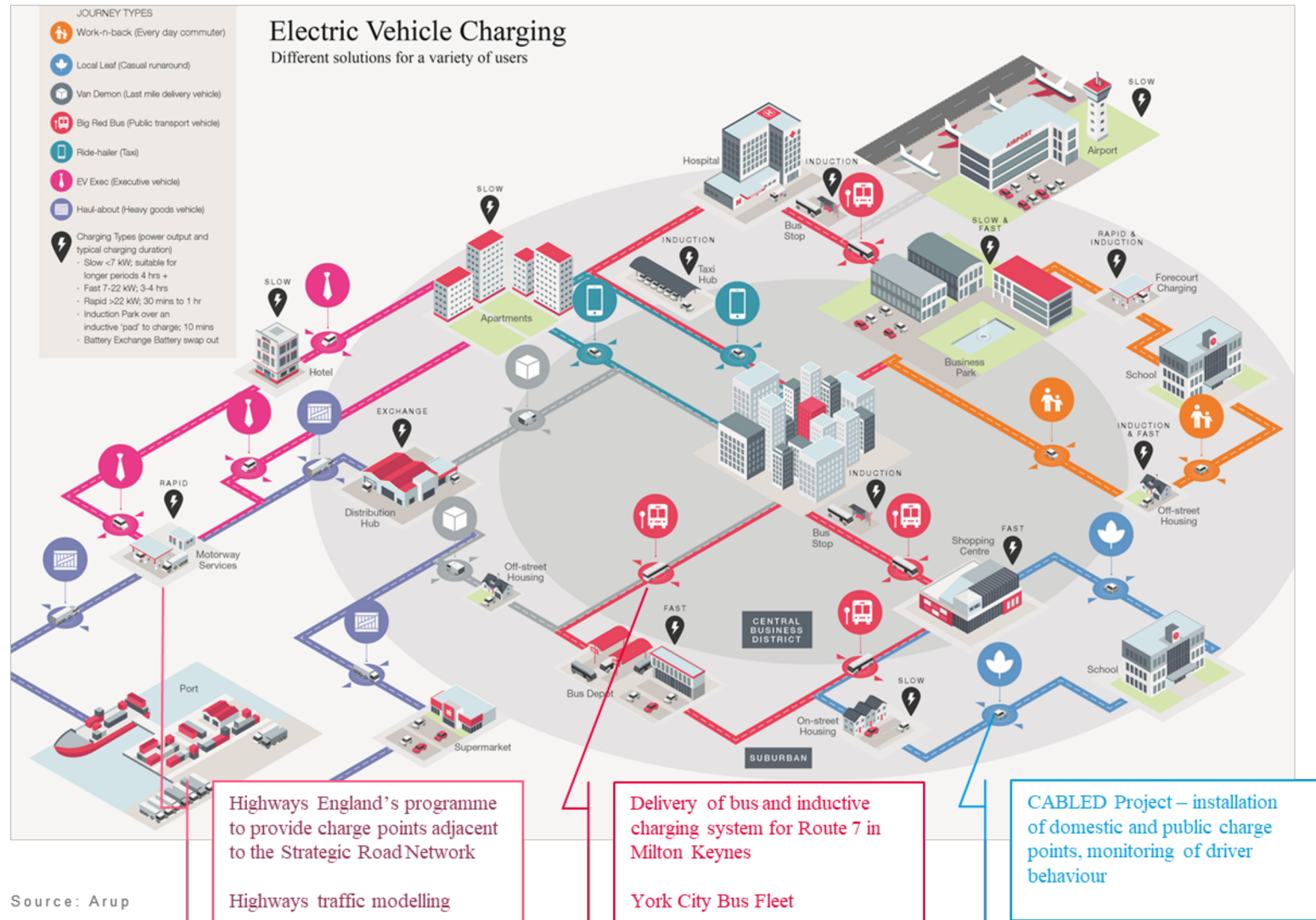




EV Charging Modes





Rapid Charging Market Participants

OEMs (vehicles and batteries)

- Focussed on providing complementary services to assist hardware sales.
- Typically OEMs will partner with charge point providers to provide charging facilities at vehicle point of sale.
- 444 rapid charge points.



Utilities

- Concerned with expanding consumer base and diversifying business models.
- Able to cross subsidise and bundle a range of EV charging options (home and public).
- Experiences in delivering and managing EV charge point roll out.
- 395 rapid charge points.



Oil majors

- Concerned with diversifying their business model to adapt to changing transportation landscape.
- Able to utilise existing infrastructure network to access sites.
- Access to capital allows acceleration of deployment.
- 281 rapid charge points.



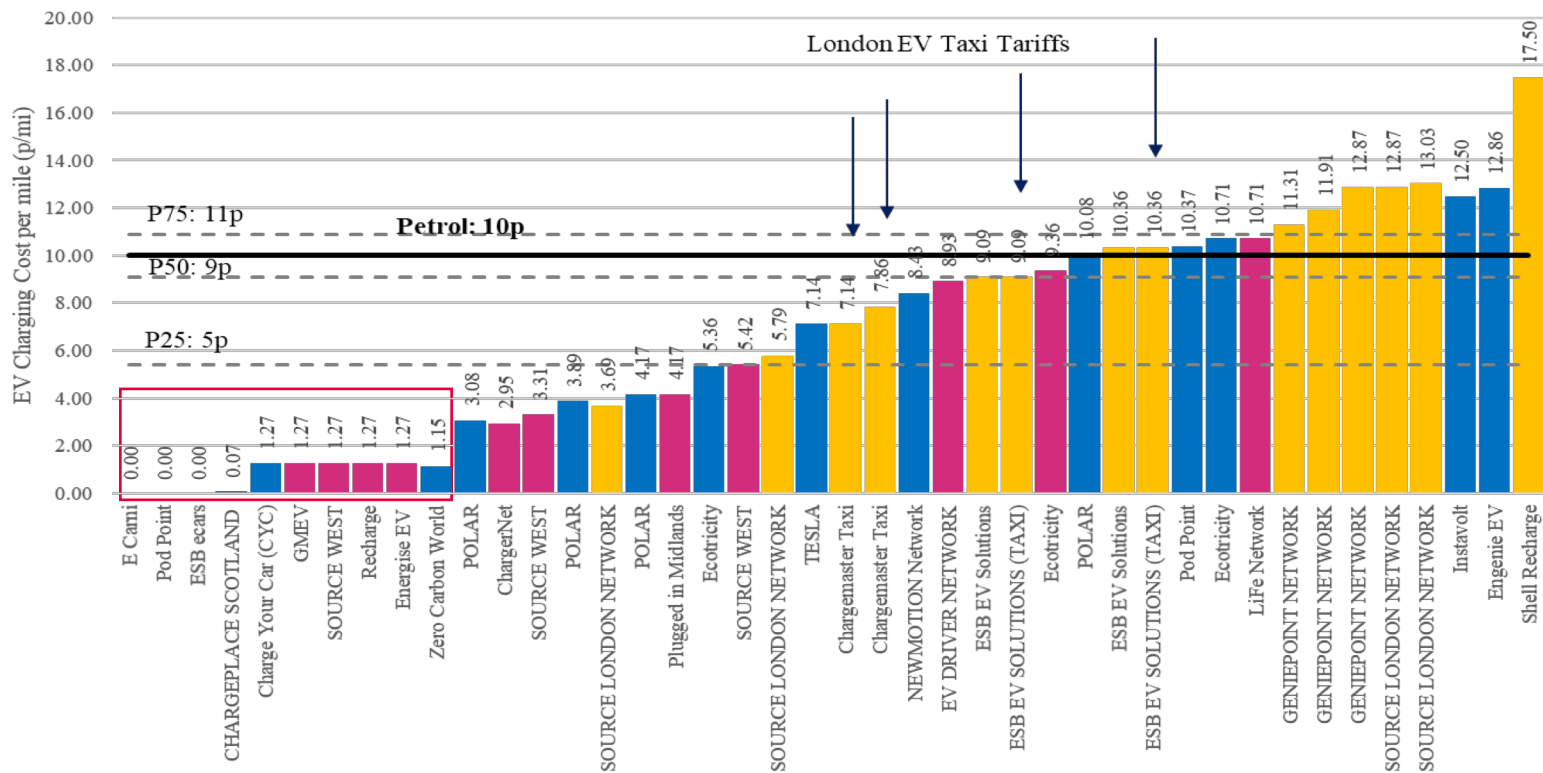
Charge point manufacturers and Operators

- Concerned with early market entry to gain market share.
- Exhibit a variety of operational models e.g. service or hardware provider or both.
- Capable of partnering with other participants
- Currently the largest market share of Rapid chargers.
- 778 rapid charge points.





EV Charging Tariffs

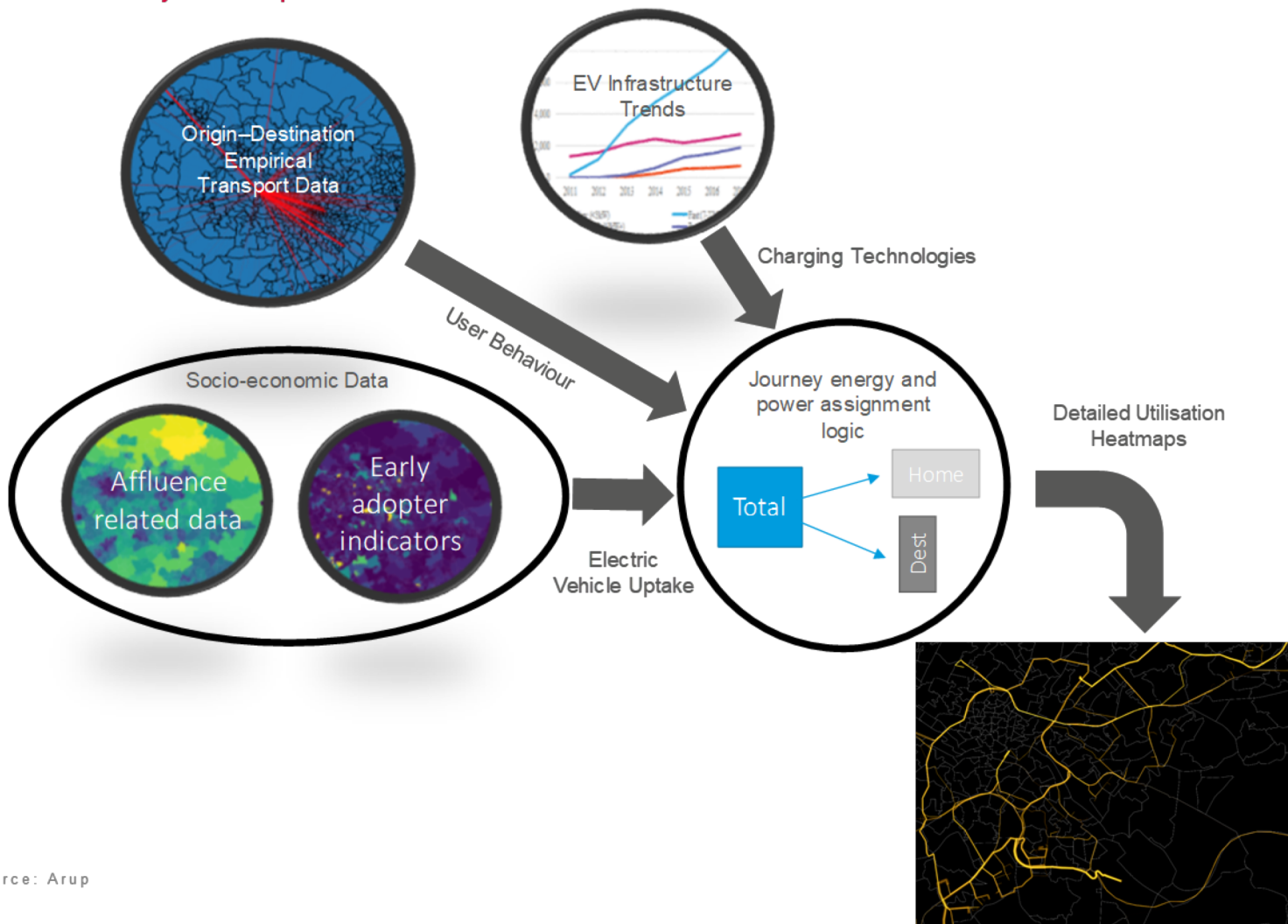


Source: ZapMap, Arup analysis



EV Charging Modelling

EV Power System Impact Model



Source: Arup

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