

Is onsite generation an effective strategy?

Session Chair

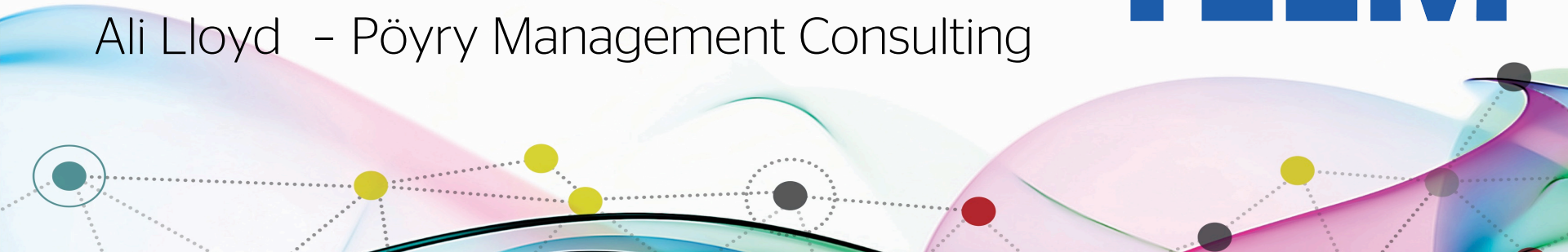
Janet Wood – New Power

Speakers

Simon Mitchell – Ylem

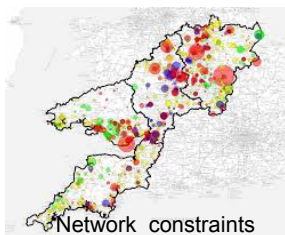
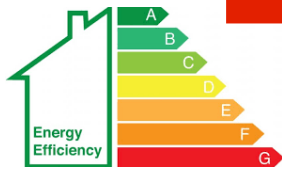
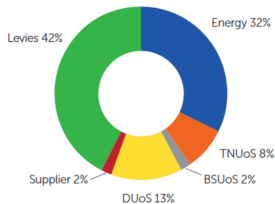
Stephen Jones – ABB

Ali Lloyd – Pöyry Management Consulting



Drivers

Total cost of energy*



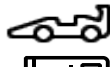
Generation

Consumers

Prosumers



Flexible Demand



Energy Storage



Enabler



Peer to Peer trading

investors





PROMISE AND PITFALLS BEHIND-THE-METER

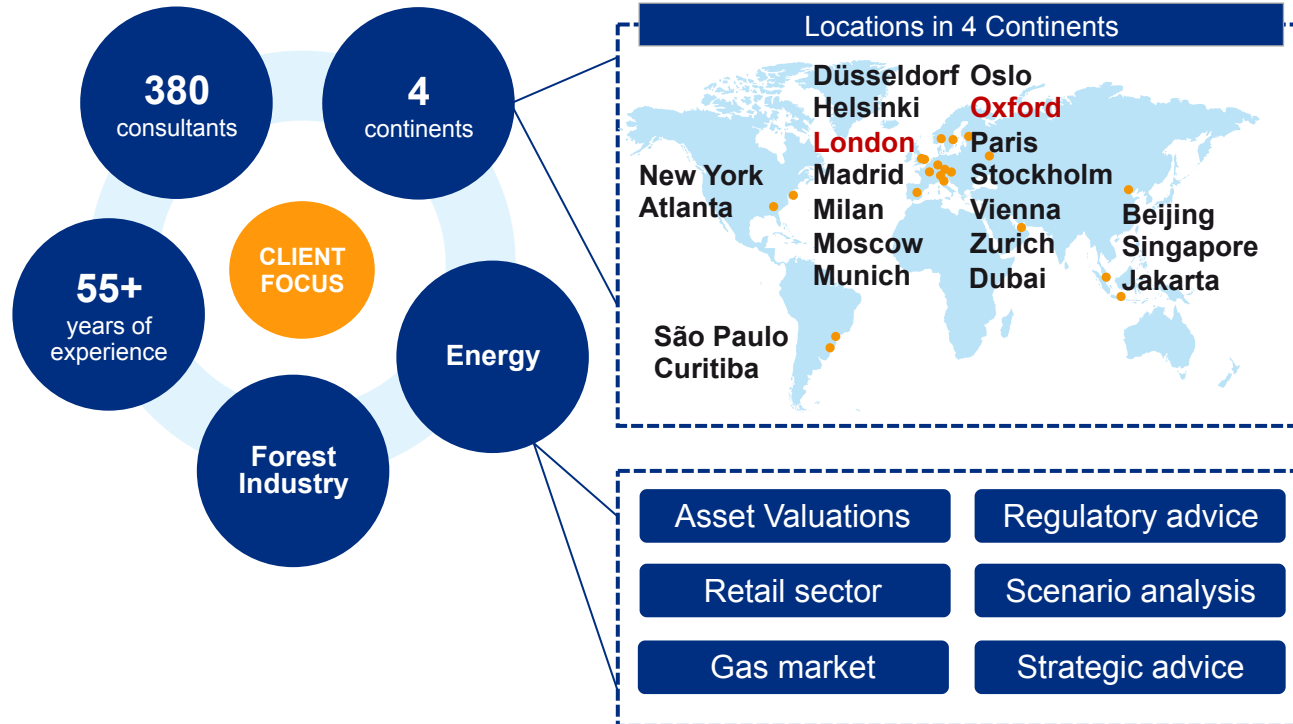
ALI LLOYD

Energyst Conference 01 May 2019



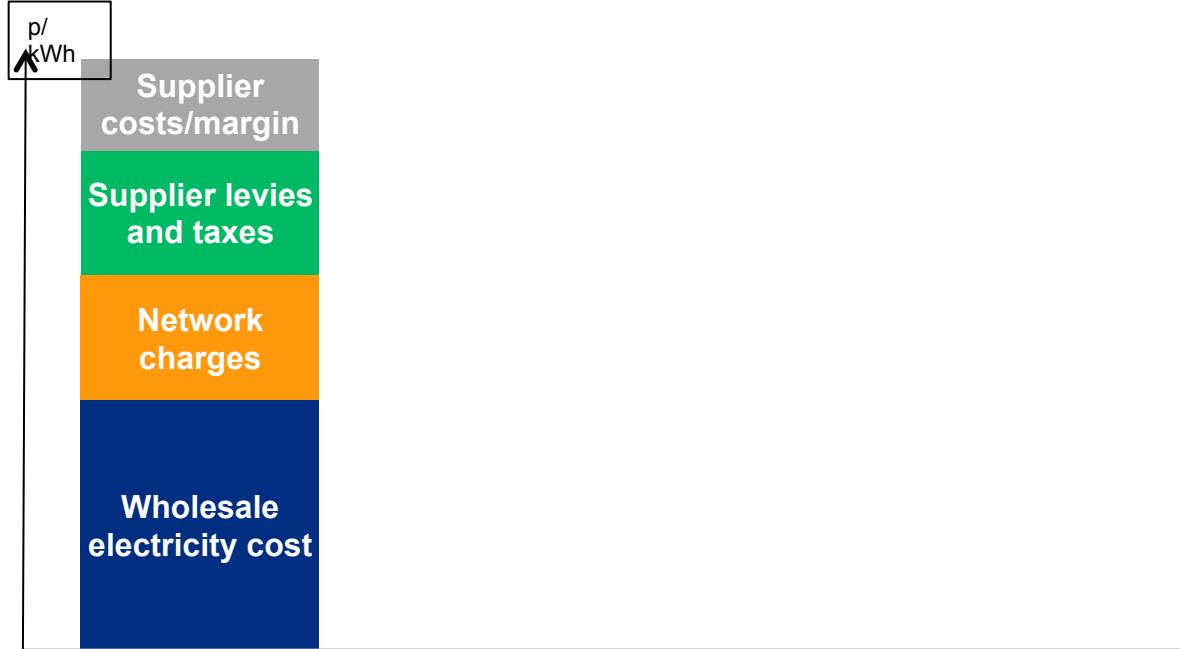
PÖYRY MANAGEMENT CONSULTING

A truly independent energy market adviser



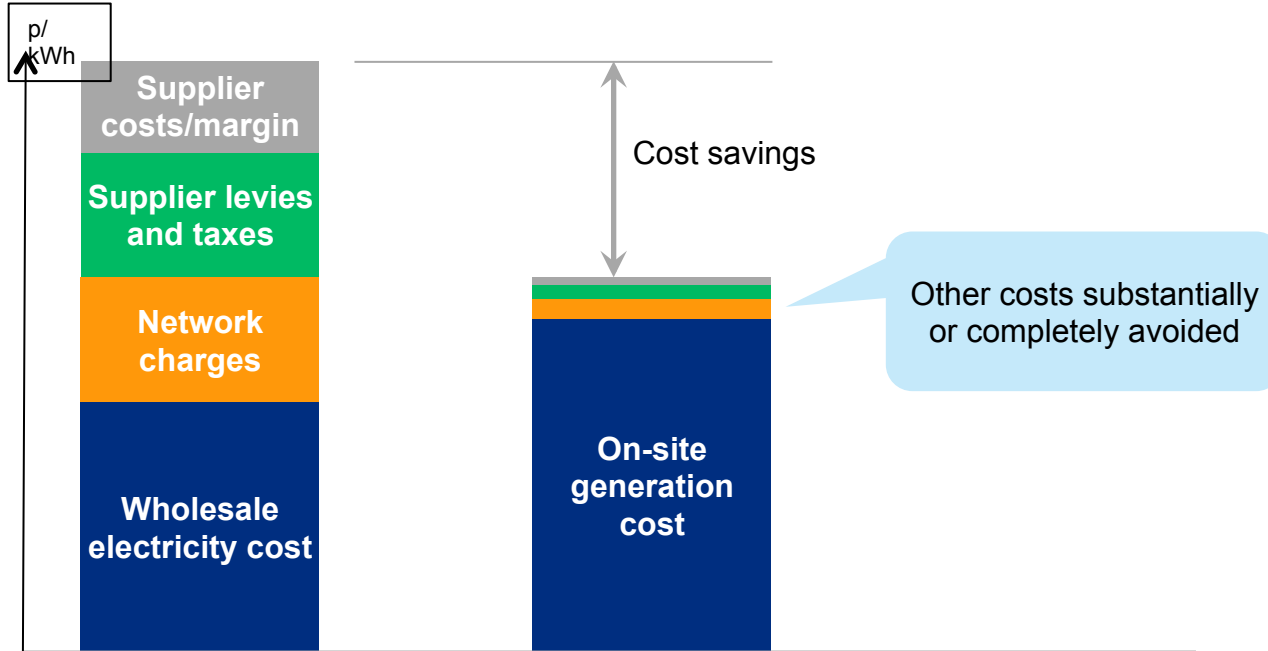
UNDERSTANDING THE VALUE (THE PROMISE)

Behind-the-meter generation supply avoids many of the supply costs associated with conventional supply from the grid



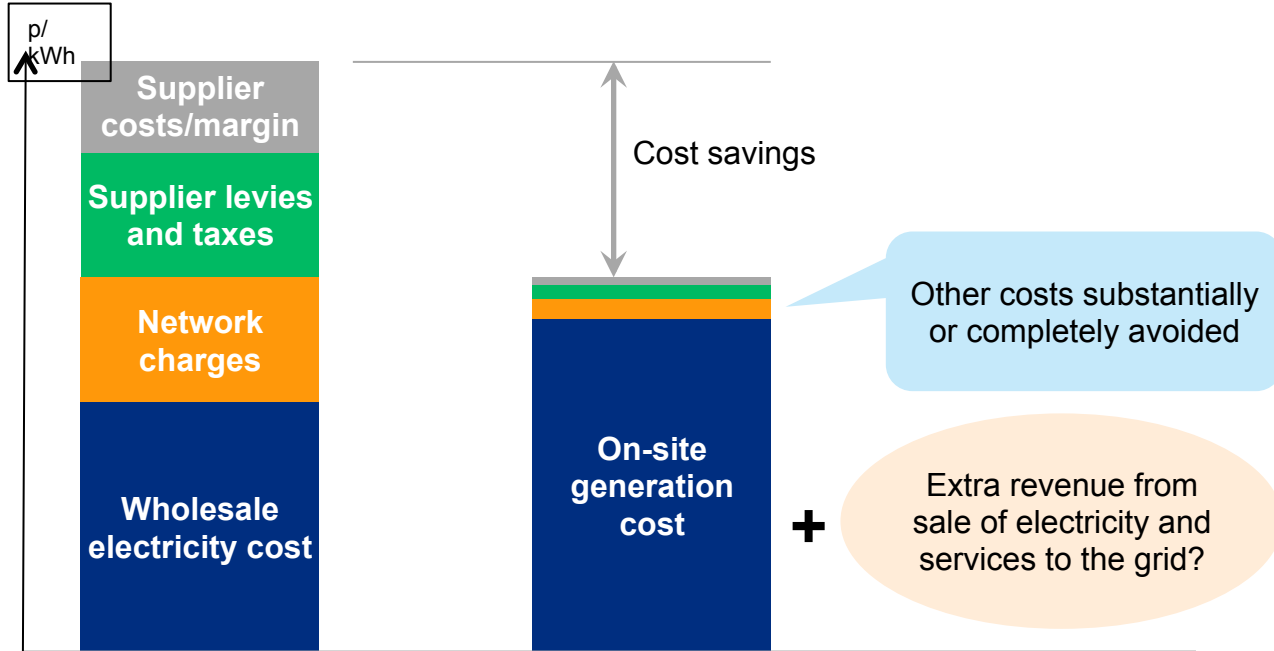
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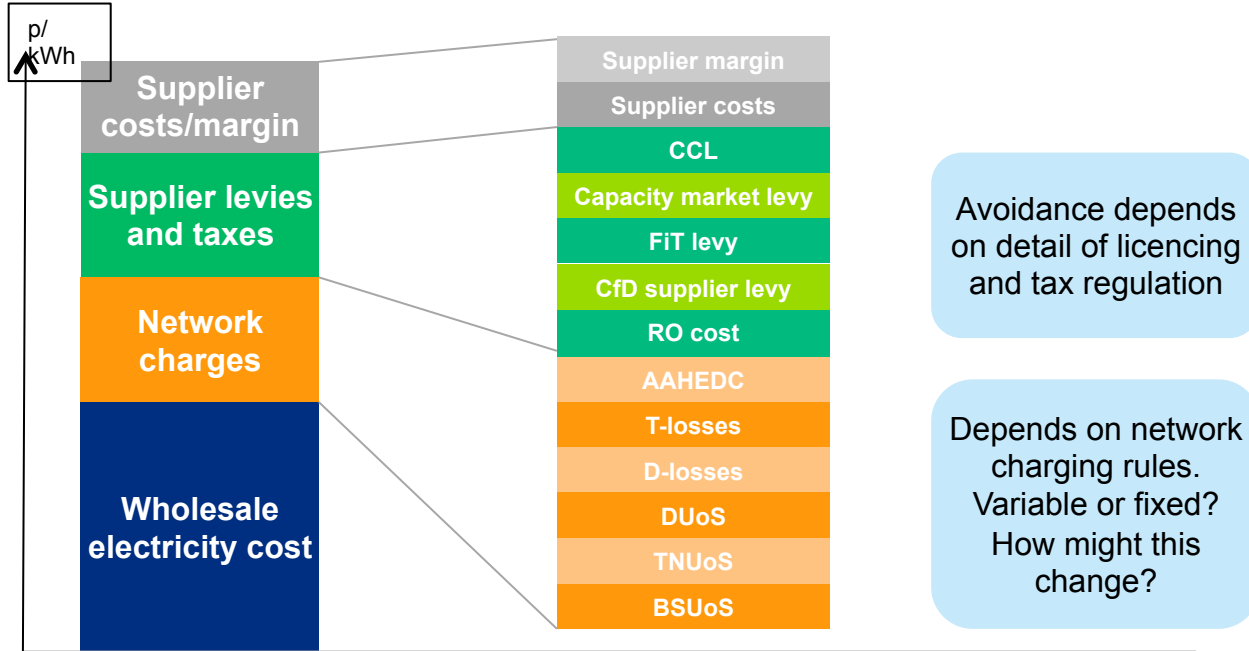
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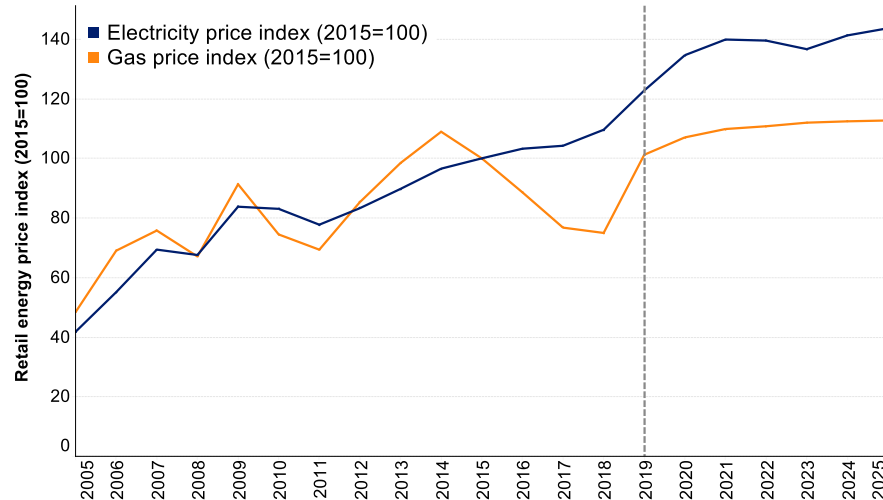
UNDERSTANDING THE RISKS (THE PITFALLS)

It is important to understand which costs are really avoided and how this might change in future



PÖYRY'S RETAIL ENERGY PRICE SUBSCRIPTION SERVICE

Typical non-domestic customer (average size and location)



Sources: Pöyry Management Consulting, Department for Business, Energy & Industrial Strategy.
Numbers are displayed in financial year ending, 2019 figures interpolated from available data. Index calculated on the basis that energy prices in 2015=100. The index is indicative and is based on prevailing market conditions. The indices represent prices for a medium sized non-domestic consumer based on a range of assumptions. These prices will in reality be highly locational, and dependant on consumer demand, network utilisation etc.

Site-specific



Site specific electricity and gas price projections for I&C firms incl. the next six years for up to 3 sites (more can be requested).

All-inclusive



Projections include

- wholesale energy costs;
- network costs;
- environmental & social obligations;
- and
- other costs & profit.

Quarterly updates



Understand the changes that are coming in regulation, charging and environmental and social obligations with a quarterly report.



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